WINTRUST Mortgage Warehouse Lending

IMPORTANT INFORMATION ABOUT PROCEDURES FOR OPENING A NEW ACCOUNT To help the government fight the funding of terrorism and money laundering activities, the USA Patriot Act requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account. What this means for you: When you open an account, we will ask you for your name, physical address, date of birth, taxpayer identification number, and other information that will allow us to identify you. We may also ask to see your driver's license or other identifying documents. We will let you know if additional information is required.

wintrust.com/mwl

Monthly closed loan break even:

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Closed loan production volume for full year:

WAREHOUSE LINE OF CREDIT INFORMATIONAL REQUEST

CONTACT INFORMATION								
Company Name			Federal Tax ID		Phone			
DBA Name (if applicable):								
Address			City		State	ZIP		
Contact Name			Email			Date Completed		
Type of Organization			State of Incorporation Date Formed					
BORROWER'S COUNSEL INFORMATION								
Firm Name			Attorney					
Email			Phone					
Address			City		State	ZIP		
AUDITOR INFORMATION								
Firm Name								
Email			Phone					
Address			City		State	ZIP		
COMPANY INFORMATION								
Number of Employees		Number of Active Branches		Number of States Co	nber of States Company is Currently Licensed in			
State(s) originated in:	Fiscal YTI	D % of volume:						
1.								
2.								
3.								
4.								
5. (All others)								
			Revenues for full year	r:	\$			

\$

\$

Net Income for full year (OR attach projections):

\$

Complete the following related to production volume (OR attach a separate report): Attaching report? 🗆 Yes							
Actual/Estimated	Production Volume			Net Monthly Incor	ne (Loss) Aft	er Net Distributions Income	
Last Month							
Current Month							
Next Month							
Complete the following tables related to	closed loan production (OR atta	ich a sepa	rate report) (Indicate F	YE date: 12/31):		Attaching report? 🛯 Yes	
Loan Type	FYE 202	FYE 202		FYE 202		YTD as of	
Conventional							
FHA/VA							
USDA							
Jumbo							
Non-QM							
Seconds/HELOC(s)							
Construction							
Other							
Total							
# of Loans							
Refi Percentage	-			-	•		
Retail %							
Wholesale %							
Correspondent %							
Secondary Marketing Investors (OR attac	h a separate report):			•		Attaching report? 🛯 Yes	
Investor Name	% Sold FYTD	Product Jumbo, N	(Agency, Alt A, HELOCs, on-QM)	Contact Name		Phone Number & Email	
				<u>.</u>			
				<u>.</u>			
Do you utilize a hedge advisor for mandatory deliveries? 🗋 Yes 🗋 No							
If yes, please provide the name and contact information of the hedge advisor:							
Firm Name	Contact Name		Phone	Em	nail		
Repurchase Requests (OR attach a separa	te report):						
					Oner /P-	Attaching report?	
Repurchases	202		YTD as of		Open/ Pe	nung requests	
# of Loan							

Loss Experienced

Member FDIC

Indemnifications (OR attach a separate report): Attaching report?						
Indemnifications	202	YTD as of	Open/Pending Indemnifications			
UPB						
# of Loan						
Actual Loss/Fee Paid						

Are all indemnifications current as to payment? Yes No

Provide a list of mortgage loans held for investment or real estate owned that match the most recent financial statements provided:							
Borrower or Loan #	Reason Held? (Repurchase, Investment)	Note Date	UPB	Current UPB	Estimated Loss/ Profit	Payment Status	Disposition Plan

Please detail your policy on loan loss reserves funding. If you do set aside funds for potential loan losses based on an existing policy,

please indicate whether or not the reserve is funded to date and where it is reflected on the balance sheet:

Did you apply or receive Employee Retention Tax Credit (ERC) funds? If so, what was the amount and where does the amount appear in your financial statements?

If there is restricted cash not identified on the balance sheet, please indicate the restricted cash amount for:

FYE 202	\$	FYE 202	\$
Please indicate if th	ere are any outstanding receivables from officers and /or owners n	sted on the most recent	balance sheet

Please indicate if there are any outstanding receivables from officers and/or owners noted on the most recent balance sheet. If so, please indicate the amount and under which line item (if not specified), the receivable appears:

Warehouse Relationships (OR a	Warehouse Relationships (OR attach a separate report):Attaching report? Yes							
Warehouse Lender	Contact			Length of Relationship				
Email Phone								
Line Amount	Balance as of	Pricing Floor	Rate Index (Prime, MR, SOFR, etc.)		Expiration Date			
Covenants	ATNW	Liquidity	Leverage		Guaranteed Line?			
Warehouse Lender		Contact	•		Length of Relationship			
Email		<u>.</u>		Phone				
Line Amount	Balance as of	Pricing Floor	Rate Index (Prime, MR, SOFR, etc.)		Expiration Date			
Covenants	ATNW	Liquidity	Leverage		Guaranteed Line?			

Warehouse Lender			Contact				Length of Relationship		
Email			Phone			<u>.</u>			
Line Amount	Balance a	s of	Pricing Floor		Rate Index (Prime, MR, SOFR, etc.)		Expiration Date		
Covenants	ATNW		Liquidity		Leverage		Guarante 🛯 Yes		
Other Debt:									
Lender (related party?)		Purpose	Original Balance	Balance a	s of	Pricing/Terms	Maturity	Date	Secured?*
									🛾 Yes 🛛 No
									🛾 Yes 🗳 No

*If secured, please indicate collateral:

Contingent Liabilities:

Are there any contingent liabilities (lawsuits pending or threatened against the company or any principle that may materially affect the company)? 🛛 Yes 🖓 No

If yes, please provide details:

Servicing (OR attach a separate report): Attaching report? Yes Please provide your most recent servicing valuation. If you do not have a servicing valuation, please complete the information below and provide a copy of supporting documentation.					
Loan Type	FYE 202	FYE 202	FYE 202	YTD as of	
UPB (\$000s)					
Number Of Loans					
Loan Type:					
Conventional					
FHA/VA					
UPB of Recourse Servicing					
WAC					
WAM					
WA Servicing Fee					
Delinquency (%)					
30 Day					
60 Day					
90+ Day					
Total					
F/Cs					
If servicing is sub-serviced, provide n How frequently do you plan to obta		third party?			
What, if any, portion of the servicin;					
UPB\$		Value \$			
Which credit facilities are servicing s	secured, in whole or in part?				



	1				:	:	:
Buyer	Price (%)	Loan Count	UPB of Loans	Value of Servicing Sold	Sale Date	Gain/Loss Actual	Sale Proceeds

DOCUMENTATION LIST

- □ Ownership breakdown, % for each principal/entity
- Resumes for key executives
- □ Two years of corporate tax returns
- $\hfill\square$ Three years of audited financials
- $\hfill\square$ Interim financials and the same period the prior year
- $\hfill\square$ Three top investor scorecards
- $\hfill\square$ MSR valuation, if retaining servicing

□ Last field audit, if available

PFS for a guarantor(s) and two years of tax returns. If PFS is already provided, all guarantors should sign the HBT form for due diligence

□ Current E&O Certificate of Insurance

- □ Mortgage Bond Certificate of Insurance
- □ Company Organizational Documents (By-Laws, Articles of Incorporation, Operating Agreement, etc.)

CONTACTS

CONTACTS	:		
Department	Name	Email	Phone
Secondary Marketing			
Underwriting			
Renewal Requests			
Shipping			
Compliance			
Financial Statements			
Aging Updates			
Accounting			
Guarantor			
Funding			
Processing			

