



# MARINE SERVICES

## THE WINTRUST DIFFERENCE

**WINTRUST**  
COMMERCIAL FINANCE

[wintrust.com/wcf](http://wintrust.com/wcf)

**Wintrust Commercial Finance (WCF)** is an equipment-focused financing group, headquartered in Texas, offering sophisticated loan and lease products to maritime companies throughout the U.S. WCF has a customer-focused philosophy derived from many years of experience providing maritime asset owners and operators with innovative capital solutions. WCF specializes in financing maritime assets, including but not limited to:

### Harbor Services

- Bunkering
- Mooring and ship assist
- Standby vessels
- Trucking

### Inland & River Coastal

- Barges
- Dredges
- Marine construction
- Tug boats

### Coastwise Transportation

- Articulated tug barges (ATBs)
- Product tankers

### Manufacturing & Repair

- Shipyards

### Port & Infrastructure

- Ship terminals
- Stevedoring
- Tank terminals
- Warehousing

### Offshore Energy Service

- Windfarm construction and maintenance
- Offshore crew vessels
- Offshore supply vessels
- Platform supply vessels

### THE TEAM

A knowledgeable management team leads WCF with an average of 30 years of experience in maritime finance. The group shares an extensive background with proven success in developing, growing, and managing commercial finance and leasing organizations. The WCF team is prepared to consider all structures, including:

- Financing for new and used equipment acquisitions
- Refinancing for working capital or improved cash flow
- Leases: capital, operating, first amendment, synthetic, and TRAC/Split-TRAC
- Sale/leaseback
- Capex financing with fixed and floating rates
- Acquisitions
- Contract-based
- Construction financing



### TARGET TRANSACTION PARAMETERS

- Transaction size: \$5 million to \$200 million
- Revenues of a minimum of \$50 million and EBITDA of at least \$5 million
- Credit profile: Single B to investment grade (or equivalent) with at least three years of successful operations
- Tenor: 24 to 84 months with the ability to go to 120 months on a select basis
- Structure: a variety of loans, leases, and guidance lines of credit

### WINTRUST

Wintrust Commercial Finance is backed by Wintrust, a \$69 billion financial holding company that provides a wide variety of financial services for both personal and business banking needs. To learn more about the services Wintrust offers and the industries it serves, please visit [wintrust.com](http://wintrust.com).

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AWARD-WINNING WINTRUST FAMILY  
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in Middle Market Banking!

